



**Kansas 9-1-1
Coordinating Council
GIS Enhancement –
Next Generation 9-1-1**

**EVT0002573
October 9, 2013**

Technical Proposal



GDR

GIS Data Resources, Inc.

SIGNATURE SHEET

Item: Next Generation 9-1-1 Professional Services

Agency: Kansas 9-1-1 Coordinating Council

Closing Date: October 9, 2013

By submission of a bid and the signatures affixed thereto, the bidder certifies all products and services proposed in the bid meet or exceed all requirements of this specification as set forth in the request and that all exceptions are clearly identified.

Legal Name of Person, Firm or Corporation GIS Data Resources, Inc. (GDR)

Mailing Address 101 Lucas Valley road, Suite 200 City & State San Rafael, CA Zip 94903

Toll Free Telephone (888) 654-4437 Local (415) 884-4437 Cell: _____ Fax (415) 884-4407

Tax Number 86-1128524

CAUTION: If your tax number is the same as your Social Security Number (SSN), you must leave this line blank. DO NOT enter your SSN on this signature sheet. If your SSN is required to process a contract award, including any tax clearance requirements, you will be contacted by an authorized representative of the Division of Purchases at a later date.

E-Mail Helen.Duan@gdr.com

Signature  Date 10-08-2013

Typed Name Hongyan Helen Duan Title President and CEO

In the event the **contact for the bidding process** is different from above, indicate contact information below.

Bidding Process Contact Name N/A

Mailing Address _____ City & State _____ Zip _____

Toll Free Telephone _____ Local _____ Cell: _____ Fax _____

E-Mail _____

If **awarded a contract and purchase orders** are to be directed to an address other than above, indicate mailing address and telephone number below.

Award Contact Name N/A

Mailing Address _____ City & State _____ Zip _____

Toll Free Telephone _____ Local _____ Cell: _____ Fax _____

E-Mail _____

STATE OF KANSAS

Event Details

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFx	1
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time	Finish Time		
08/23/2013 11:00:00 CDT	10/09/2013 14:00:00 CDT		

Event Currency: US Dollar
Bids allowed in other currency: No

Bidder: PUBLIC EVENT DETAILS
Submit To: Department of Administration
Procurement and Contracts
800 SW Jackson
Suite 600
Topeka KS 66612
United States
Contact: Jerry Clements
Phone: 785.296.7251
Email: jerry.clements@da.ks.gov

Event Description

The Kansas 9-1-1 Coordinating Council desires to assist Public Safety Answering Points transition to NG9-1-1 call handling and services. The Council is issuing this RFP for GIS Enhancement as three projects.

General Comments

- 0005 - Request for Proposal pursuant to K.S.A. 75-37,102

- ATTC - See the attachment for additional information.

- Pre-proposal Conference - A pre-proposal conference will be held at 9:30 am, on September 5, 2013, at the following location:

Landon State Office Building
900 SW Jackson
7th Floor, Director's Conference Room
Topeka, KS, 66612

Interested parties may participate via teleconference:
Phone: 866-620-7326
Conference Code: 7852967251

Attendance is not required at the pre-proposal conference. Impromptu questions may be permitted and spontaneous unofficial answers provided, however bidders should understand that the only official answer or position of the State of Kansas will be presented in writing. Subsequent questions must be submitted electronically (MS Word) to the Procurement Officer (Event Contact) indicated above prior to close of business on September 17, 2013.

Failure to notify the Procurement Officer (Event Contact) of any conflicts or ambiguities in the Bid Event may result in items being resolved in the best interest of the State. Any modification to this Bid Event as a result of the pre-proposal conference, as well as written answers to written questions, shall be made in writing by addendum and dispatched to all bidders associated to this event. Only written communications are binding.

Answers to questions will be available in the form of an addendum on the Procurement and Contracts' website, <http://da.ks.gov/purch>.

It shall be the responsibility of all participating bidders to acquire any and all addenda and additional information as it is made available from the web site cited above. Vendors/Bidders not initially invited to participate in this Bid Event must notify the Procurement Officer (Event Contact) of their intent to bid at least 24 hours prior to the event's closing date/time. Bidders are required to check the website periodically for any additional information or instructions.

- **MANDATORY REQUIREMENT:** If you are interested in bidding on this transaction you **MUST BE OFFICIALLY INVITED** to the event. Contact the person named above at least 24 HOURS BEFORE the official finish date and time to request the official invitation.

Due to State of Kansas SMART Strategic Sourcing System requirements, any bidder with an interest in bidding on any State of Kansas SOURCING EVENT must officially request an invitation from the Procurement Officer (Event Contact) at least 24 hours before the Bid Event official finish date and time. If you fail to request such in a timely fashion, your bid may be rejected in its entirety.

EXCEPTION: If you have received a Bid Event Document with your company's name in the upper right hand corner of the document, your company has already been invited to the bid event.

If you are not a registered bidder/vendor with the state of Kansas you must register as a bidder AND request official invitation at least 24 hours before the Bid Event official finish date and time. To register as a bidder visit the following web site: <http://www.da.ks.gov/purch/BidderRegistration.doc>

STATE OF KANSAS

Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFx	2
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time		Finish Time	
08/23/2013 11:00:00 CDT		10/09/2013 14:00:00 CDT	

Event Currency: US Dollar
Bids allowed in other currency: No

Bidder: PUBLIC EVENT DETAILS
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 Procurement and Contracts
 800 SW Jackson
 Suite 600
 Topeka KS 66612
 United States
Contact: Jerry Clements
Phone: 785.296.7251
Email: jerry.clements@da.ks.gov

BIDDER MUST OBTAIN A CURRENT TAX CLEARANCE CERTIFICATE

A "Tax Clearance" is a comprehensive tax account review to determine and ensure that the account is compliant with all primary Kansas Tax Laws administered by the Kansas Department of Revenue (KDOR) Director of Taxation. Information pertaining to a Tax Clearance is subject to change(s), which may arise as a result of a State Tax Audit, Federal Revenue Agent Report, or other lawful adjustment(s).

- INSTRUCTIONS:** To obtain a Current Tax Clearance Certificate, you must:
- Go to <http://ksrevenue.org/taxclearance.html> to request a Tax Clearance Certificate
 - Return to the website the following working day to see if KDOR will issue the certificate
 - If issued an official certificate, print it and attach it to your bid response
 - If denied a certificate, engage KDOR in a discussion about why a certificate wasn't issued

Bidders (and their subcontractors) are expected to submit a current Tax Clearance Certificate with every event response.

REMINDER: You will need to sign back into the KDOR website to view and print the official tax clearance certificate.

Information about Tax Registration can be found at the following website:
<http://www.ksrevenue.org/busregistration.html>

Procurement and Contracts reserves the right to confirm tax status of all potential contractors and subcontractors prior to the release of a purchase order or contract award.

In the event that a current tax certificate is unavailable, Procurement and Contracts reserves the right to notify a bidder (one that has submitted a timely event response) that they have to provide a current Tax Clearance Certificate within ten (10) calendar days, or Procurement and Contracts may proceed with an award to the next lowest responsive bidder, whichever is determined by the Director of Purchases to be in the best interest of the State.

 Email Bid Submission will NOT be accepted for this Bid Event.

General Questions

Question	UOM	Best	Worst	Response
Does your organization accept the State of Kansas terms and conditions as stated?				Yes

Required: Yes Mandatory ResponseNo

Response Comments

Political Subdivisions: Political subdivisions (City, County, School Districts, etc.) are permitted to utilize contracts administered by Procurement and Contracts. Conditions included in this contract shall be the same for political subdivisions. The State has no responsibility for payments owed by political subdivision. The vendor must deal directly with the political subdivision.

Is pricing available to political subdivisions?

Required: Yes Mandatory ResponseNo

Yes

STATE OF KANSAS

Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFX	3
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time	Finish Time		
08/23/2013 11:00:00 CDT	10/09/2013 14:00:00 CDT		

Event Currency: US Dollar
Bids allowed in other currency: No

Bidder: PUBLIC EVENT DETAILS
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Response Comments

Procurement Card (P-Card): Presently, many State Agencies use a State of Kansas Procurement Card (Visa-branded P-Card) in lieu of a state warrant to pay for some of its purchases. No additional charges will be allowed for using the card.
May agencies use their P-Card for contract purchases?

Required: Yes Mandatory ResponseNo

Yes

Response Comments

Is a current Tax Clearance Certificate included with this bid event submission (refer to Item #3, Appendix B - Terms and Conditions, Event Details document)?

Required: Yes Mandatory ResponseNo

Yes

Response Comments

Is a completed Immigration Reform and Control form included with this bid event submission (refer to Item #4, Appendix B - Terms and Conditions, Event Details document)?

Required: Yes Mandatory ResponseNo

Yes

Response Comments

STATE OF KANSAS

Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFx	4
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time	Finish Time		
08/23/2013 11:00:00 CDT	10/09/2013 14:00:00 CDT		

Event Currency: US Dollar
Bids allowed in other currency: No

Bidder: PUBLIC EVENT DETAILS
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United States
Contact: Jerry Clements
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Email: jerry.clements@da.ks.gov

Line Details

Line: 1 **Item ID:** **Line Qty:** 1 **UOM:** Batch Lot **Bid Qty:**
Required: No **Reserve Price:** No **Min/Max Qty:** No min / No max

Description: GIS Enhancement Services for NG9-1-1 Implementation

Question	UOM	Best	Worst	Response
Do NOT input any pricing here. Please respond thoroughly to the RFP as requested and respond to questions contained in this document.				<input type="text"/>
Required: No Mandatory Response: No				

Response Comments

Pricing information is separate from Technical Proposal

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Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFx	5
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time		Finish Time	
08/23/2013 11:00:00 CDT		10/09/2013 14:00:00 CDT	

Event Currency: US Dollar
 Bids allowed in other currency: No

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 800 SW Jackson
 Suite 600
 Topeka KS 66612
 United States
Contact: Jerry Clements
Phone: 785.296.7251
Email: jerry.clements@da.ks.gov

Bidder Information

Firm Name: GIS Data Resources, Inc.	
Name: Hongyan Helen Duan	Signature: <i>Hongyan Helen Duan</i> Date: 10-08-13
Phone #: (415) 884-4437	Fax #: (415) 884-4407
Street Address: 101 Lucas Valley Road, Suite 200	
City & State: San Rafael, CA	Zip Code: 94903
Email: Helen.Duan@gdr.com	

STATE OF KANSAS

Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFx	6
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time	Finish Time		
08/23/2013 11:00:00 CDT	10/09/2013 14:00:00 CDT		

Event Currency: US Dollar
 Bids allowed in other currency: No

Bidder: PUBLIC EVENT DETAILS
Submit To: Department of Administration
 Procurement and Contracts
 800 SW Jackson
 Suite 600
 Topeka KS 66612
 United States
Contact: Jerry Clements
Phone: 785.296.7251
Email: jerry.clements@da.ks.gov

Appendix A - Line Specifications

Line: 1 Item ID: Line Qty: 1 UOM: Batch Lot
 Description: GIS Enhancement Services for NG9-1-1 Implementation

Item Specifications

Manufacturer:	Mfg Item ID:
Item Length: 0	Item Height: 0
Item Width: 0	Dimension UOM:
Item Volume: 0	Volume UOM:
Item Weight: 0	Weight UOM:
Item Size:	Item Color:

Shipping Information

Schedule: 1	Ship To:	Procurement and Contracts
Quantity: 1		Procurement and Contracts
Due Date: 10/09/2013		800 SW Jackson
Freight Terms:		Suite 600
Ship Via:		Topeka KS 66612
		United States

STATE OF KANSAS

Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFx	7
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time	Finish Time		
08/23/2013 11:00:00 CDT	10/09/2013 14:00:00 CDT		

Event Currency: US Dollar
 Bids allowed in other currency: No

Bidder: PUBLIC EVENT DETAILS
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 800 SW Jackson
 Suite 600
 Topeka KS 66612
 United States
Contact: Jerry Clements
Phone: 785.296.7251
Email: jerry.clements@da.ks.gov

Appendix B - Terms & Conditions

- It is the bidder's responsibility to submit questions, acknowledge addenda and attend pre-bid conferences as indicated in this event or attachment(s). When communicating always refer to the Bid Event ID.
- Conflict of Interest:** With the submission of a response for this bidding event, you certify that you do not have any substantial conflict of interest sufficient to influence the bidding process of this event. A conflict of substantial interest is one which a reasonable person would think would compromise the opening bidding process.
- BIDDER MUST OBTAIN A CURRENT TAX CLEARANCE CERTIFICATE** A "Tax Clearance" is a comprehensive tax account review to determine and ensure that the account is compliant with all primary Kansas Tax Laws administered by the Kansas Department of Revenue (KDOR) Director of Taxation. Information pertaining to a Tax Clearance is subject to change(s), which may arise as a result of a State Tax Audit, Federal Revenue Agent Report, or other lawful adjustment(s). **INSTRUCTIONS:** To obtain a Current Tax Clearance Certificate, you must: 1) Go to: <http://ksrevenue.org/taxclearance.html> to request a Tax Clearance Certificate; 2) Return to the website the following working day to see if KDOR will issue the certificate; 3) If issued an official certificate, print it and attach it to your bid response; and 4) If denied a certificate, engage KDOR in a discussion about why a certificate wasn't issued. Bidders (and their subcontractors) are expected to submit a current Tax Clearance Certificate with every event response. **REMINDER:** You will need to sign back into the KDOR website to view and print the official tax clearance certificate. Information about Tax Registration can be found at the following website: <http://www.ksrevenue.org/busregistration.html>. Procurement and Contracts reserves the right to confirm tax status of all potential contractors and subcontractors prior to the release of a purchase order or contract award. In the event that a current tax certificate is unavailable, Procurement and Contracts reserves the right to notify a bidder (one that has submitted a timely event response) that they have to provide a current Tax Clearance Certificate within ten (10) calendar days, or Procurement and Contracts may proceed with an award to the next lowest responsive bidder, whichever is determined by the Director of Purchases to be in the best interest of the State.
- Immigration and Reform Control Act of 1986 (IRCA):** All contractors are expected to comply with the Immigration and Reform Control Act of 1986 (IRCA), as may be amended from time to time. This Act, with certain limitations, requires the verification of the employment status of all individuals who were hired on or after November 6, 1986, by the contractor as well as any subcontractor or sub-contractors. The usual method of verification is through the Employment Verification (I-9) form. With the submission of this bid, the contractor hereby certifies without exception that such contractor has complied with all federal and state laws relating to immigration and reform. Any misrepresentation in this regard or any employment of persons not authorized to work in the United States constitutes a material breach and, at the State's option, may subject the contract to termination for cause and any applicable damages. Unless provided otherwise herein, all contractors are expected to be able to produce for the State any documentation or other such evidence to verify Contractor's IRCA compliance with any provision, duty, certification, or like item under the contract. Bidders must submit a Certification Regarding Immigration Reform & Control form with every event response. The form can be found at the following website: <http://da.ks.gov/purch/Forms.htm>.
- Competition:** The purpose of this Request is to seek competition. The bidder shall advise Procurement and Contracts if any specification, language or other requirement inadvertently restricts or limits bidding to a single source. Notification shall be in writing and must be received by Procurement and Contracts no later than five (5) business days prior to the event closing date. The Director of Purchases reserves the right to waive minor deviations in the specifications which do not hinder the intent of this Request.
- Acceptance or Rejection:** The State reserves the right to accept or reject any or all bid responses or part of a response; to waive any informalities or technicalities; clarify any ambiguities in responses; modify any criteria in this Event; and unless otherwise specified, to accept any item in a response.
- Disclosure of Bid Event Content and Proprietary Information:** All bid responses become the property of the State of Kansas. The Kansas Open Records Act (K.S.A. 45-215 et seq) requires public information be placed in the public domain at the conclusion of the selection process, and be available for examination by all interested parties. More information on this subject can be found at the following website: <http://da.ks.gov/purch/KSOpenRecAct.doc>

STATE OF KANSAS

Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFx	8
Event Round	Version		
1	8		
Event Name			
GIS Enhancement for Next Gen 9-1-1			
Start Time	Finish Time		
08/23/2013 11:00:00 CDT	10/09/2013 14:00:00 CDT		

Event Currency: US Dollar
 Bids allowed in other currency: No

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 United States
Contact: Jerry Clements
Phone: 785.296.7251
Email: jerry.clements@da.ks.gov

8. Debarment of State Contractors. Any Contractor who defaults on delivery or does not perform in a satisfactory manner as defined in this Agreement may be barred for a period up to three (3) years, pursuant to K.S.A. 75-37,103, or have its work evaluated for pre-qualification purposes. Contractor shall disclose any conviction or judgment for a criminal or civil offense of any employee, individual or entity which controls a company or organization or will perform work under this Agreement that indicates a lack of business integrity or business honesty. This includes (1) conviction of a criminal offense as an incident to obtaining or attempting to obtain a public or private contract or subcontract or in the performance of such contract or subcontract; (2) conviction under state or federal statutes of embezzlement, theft, forgery, bribery, falsification or destruction of records, or receiving stolen property; (3) conviction under state or federal antitrust statutes; and (4) any other offense the State determines to be so serious and compelling as to affect responsibility as a state contractor. For the purpose of this section, an individual or entity shall be presumed to have control of a company or organization if the individual or entity directly or indirectly, or acting in concert with one or more individuals or entities, owns or controls twenty-five (25) percent or more of its equity, or otherwise controls its management or policies. Failure to disclose an offense may result in disqualification of the Proposal or termination of the Agreement, as determined by the State.

9. Accounts Receivable Set-Off Program: If during the course of this contract the Contractor is found to owe a debt to the State of Kansas, agency payments to the Contractor may be intercepted / setoff by the State of Kansas. Notice of the setoff action will be provided to the Contractor. Pursuant to K.S.A. 75-6201 et seq, Contractor shall have the opportunity to challenge the validity of the debt. If the debt is undisputed, the Contractor shall credit the account of the agency making the payment in an amount equal to the funds intercepted. K.S.A. 75-6201 et seq. allows the Director of Accounts and Reports to set off funds the State of Kansas owes Contractors against debts owed by the contractor to the State of Kansas. Payments set off in this manner constitute lawful payment for services or goods received. The Contractor benefits fully from the payment because its obligation to the State is reduced by the amount subject to setoff.

Last Updated: 01/08/2013

STATE OF KANSAS

Event Details (cont.)

PeopleSoft Strategic Sourcing

Event ID	Format	Type	Page
17300-EVT0002573	Sell	RFX	9
Event Round	Version		
1	8		
Event Name	GIS Enhancement for Next Gen 9-1-1		
Start Time	Finish Time		
08/23/2013 11:00:00 CDT	10/09/2013 14:00:00 CDT		

Event Currency: US Dollar
Bids allowed in other currency: No

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United States
Contact: Jerry Clements
Phone: 785.296.7251
Email: jerry.clements@da.ks.gov

AMENDMENT
Request for Proposal

Amendment Date: September 6, 2013
Amendment Number: 1
Bid Event ID: EVT0002573
Closing Date: October 9, 2013 at 2:00 PM
Procurement Officer: Jerry Clements
Telephone: 785-296-7251
E-Mail Address: jerry.clements@da.ks.gov
Web Address: <http://da.ks.gov/purch>
Item: GIS Enhancement – Next Generation 9-1-1
Agency: Kansas 9-1-1 Coordinating Council
Period of Contract: One (1) year from date of award
(with the option to renew for two (2) additional one-year periods)

Conditions:

1. RFP Section 6 references two "PSAP" documents (#c & #d). These documents are available for download from the following website (scroll down and locate them by bid number):

<http://da.ks.gov/purch/adds/default.htm>

2. A document containing population density per square mile by Kansas County is available for download from the website listed above.

There are no other changes at this time.

A signed copy of this Amendment must be submitted with your bid. If your bid response has been returned, submit this Amendment by the closing date indicated above.

I (We) have read and understand this amendment and agree it is a part of my (our) bid response.

NAME OF COMPANY OR FIRM: GIS Data Resources, Inc.

SIGNED BY: 

TITLE: President and CEO

DATE: 10-08-2013

AMENDMENT Request for Proposal

Amendment Date: September 24, 2013

Amendment Number: 2

Bid Event ID: EVT0002573

Closing Date: October 9, 2013 at 2:00 PM

Procurement Officer: Jerry Clements
Telephone: 785-296-7251
E-Mail Address: jerry.clements@da.ks.gov
Web Address: <http://da.ks.gov/purch>

Item: GIS Enhancement – Next Generation 9-1-1

Agency: Kansas 9-1-1 Coordinating Council

Period of Contract: One (1) year from date of award
(with the option to renew for two (2) additional one-year periods)

Conditions: below are responses to questions received subsequent to and during the pre-proposal conference.

1. Section 8.2.3 states that the “The Kansas 9-1-1 Coordinating Council requires a representative sample of GIS analysis...for consistency between adjoining PSAP service boundaries.” Given that the PSAPs will be provided to the Project A Vendor in three groups there will always be the situation where some PSAP boundaries cannot be analyzed as to consistency until all of the adjacent PSAP data is provided. Does the council plan to divide the State into three equivalent partitions? If so, this could mitigate the problem somewhat; the partition boundaries could be analyzed and remediated at a later date. However, if the PSAPs would be randomly selected by thirds throughout the State this would further complicate the boundary analysis (and remediation). Given this specification, has the council some idea on how they would wish this to be handled?

RESPONSE: the State intends to use three (3) major geographic regions that will be defined at contract award.

2. Section 8.4.a(f). Section 8.4 specifies that the Project C contractor shall, “perform Gap Audit post-remediation”. Would it be correct to assume that this would be the case if the Project C contractor finds minor errors that may have been missed by the Project B contractor? This would seem to make sense if only a small number of items were missed that could be more

easily corrected than coordinating between C (auditing) and B (remediating) contractors? If a large number of corrections were required, would it be correct to assume that the C contractor would have the option of sending the data back to the B contractor with a detail of what corrections were needed?

RESPONSE: All edits or corrections shall be made by the Project B contractor or the individual PSAP. The Project C Contractor shall audit the work performed by the Project B contractors and report their findings and deliverables to the State.

3. Section 9.2.2 alludes to the possibility that individual PSAPs may elect to remediate their own data. In that event should the Project C contractor still assume that these PSAPs will follow the process dictated in the proposal (i.e. furnish a Project Plan that the Project C contractor shall audit for compliance)? If not, the QA Audit cannot be expected to proceed as specified in the RFP.

RESPONSE: Yes, the Project C contractor may assume that any individual PSAP will meet the same requirements.

4. Section 5.3 of the RFP states "*Bidder(s) awarded Project A and Project C is/are excluded from award for Project B.*" Would the state consider any exceptions to this requirement? It is understood that by having multiple vendors review the data, an added level of quality control and objectivity is gained. However, there are also certain advantages to having the same vendor complete project A and project B. A few of these are listed below:
- Less duplication of efforts - no need for vendor B to analyze the analysis completed by vendor A.
 - Improved efficiency - less time spent clarifying another vendor's analysis results.
 - Clearer understanding of the GIS data issues - after completing the analysis, vendor A will be acutely familiar with the GIS data and better prepared to take on the work in Project B.
 - More accurate price estimate - Vendor for Project A is responsible for providing ROM cost estimate for Project B. Gap remediation methodology may differ between vendors, making it difficult for one vendor to accurately estimate the amount of work for another vendor.

Would the state consider awarding projects A & B to the same vendor, with project C being completed by a neutral 3rd party?

RESPONSE: No.

5. Section 8.2.3 of the RFP states "*The Kansas 9-1-1 Coordinating Council requires a representative sample (no less than 25%) of GIS analysis for consistency within each PSAP service boundary and for consistency between adjoining PSAP service boundaries.*" Does this mean that only 25% of the data is expected to be analyzed?
- If yes, it states in Section 8.3 that the "Contractor shall remediate all deficiencies identified by the GIS Data Gap Analysis". Does this mean the contractor for Project B is

only expected to remediate the issues identified in the 25% of the data sampling analyzed in Project A

RESPONSE: Yes, no less than 25% of the data will be analyzed for Gap Analysis. No, the Project B Contractor is expected to remediate all typical issues identified in the initial sampling, relative to 100% of the data.

6. Please describe how the State anticipates funding this work? Will it vary for A, C and B.

RESPONSE: The State does not consider project funding to be a bidder concern.

7. Referring to 9.2.2 –

- a. Can contractors become pre-qualified without responding to this RFP?
- b. Other than the response to this RFP will there be any additional criteria used to determine pre-qualification?

RESPONSE:

- a. Yes. A vendor in good standing and already doing business with a county/city will be considered to be qualified. However, all vendors wishing to be considered for award to any of the projects must submit a response to the RFP.
- b. No.

8. Page 26: What does the following statement mean?

- "a. Migration from current 9-1-1 to NG9-1-1 without degradation in 9-1-1 services (Risk Element)
- a. Credibility
 - b. Accountability
 - c. Measurable results"

What does the above mean?

RESPONSE: NG911 is essentially the replacement of the current analog system to digital communications. NG9-1-1 will require a different means to automatically identify a caller's location and successfully route the "call" to the appropriate PSAP. NG9-1-1 will rely heavily on geographic information systems (GIS), which must be standardized and have near real-time accuracy. Therefore, during migration from the current E9-1-1 environment to NG9-1-1, B-contractor shall ensure no degradation occurs in the current level of 9-1-1 service by continually focusing on the credibility, accountability and measurable results of GIS data throughout the remediation process.

9. Page 28: Section 9:2 ... General Questions:

- a. Will Project A contractor provide MSAG and TN data or is the Project B contractor to acquire it from the phone company?
- b. Remediation will likely involve updating the MSAG and TN files with phone carrier. Will the Remediation Contract (Contractor B) perform this function or will a list of "changes to be made" be provided to the PSAP?

RESPONSE:

- a. Project A contractor shall acquire MSAG and TN data, analyze and provide results to the State of Kansas. The State will provide that information to the appropriate Project B contractors.
- b. Project B contractor shall identify corrections to be made to the MSAG or TN data and furnish that information to the PSAP.

10. What is the criteria for a qualified (not “preferred”) vendor?

RESPONSE:

A vendor in good standing and already doing business with a city/county will be considered to be qualified. For a new company, we would need to look at their business model to ensure they are competent and capable of performing the work. The State/Council will work with PSAPs to match up best remediation partner. The State will select a group of remediation vendors but there is no guarantee of work.

11. Is a 25% review of county an adequate geographic sample?

RESPONSE:

Finding the best information is more important than necessarily reviewing all of the data. Amendment #1 provided a link to a document containing population density per square mile by Kansas County. That link is repeated here: <http://da.ks.gov/purch/adds/default.htm>

12. Requirement for gap analysis refers to “117” and “112”; which is it?

RESPONSE:

Previous gap analysis provided 5 data sets; therefore $117 - 5 = 112$. The point is that some work has already been done. At a 911 Coordinating Council meeting in Hutchinson on Friday September 6th, we received information that led us to decide to include all 117 PSAPs in the GAP Analysis. Bidders responding to Project A should consider all PSAPs in their response.

13. On page 27, 9.1.f. Gap analysis only needs to collaborate with QA contractor?

RESPONSE:

No, the idea is that we all need to work together; we don't want silo'ed information stacks that restrict information flow.

14. Can you clarify the “Project Planning?”

RESPONSE:

The intent is that we want the vendor(s) to assist with developing the master implementation of all 3 phases in a collaborative way to make the entire GIS effort as seamless as possible for a win-win-win effort.

15. Do you want the actual GIS data?

RESPONSE:

The State does not want to receive actual data; we only want the analytical evaluation. We want the report delivered in Excel format.

16. Once RFP is signed, who is "single point of contact?"

RESPONSE:

That is to be determined. The contact may depend on the information needed.

17. Does DASC have a specific role on project?

RESPONSE:

Not specifically, but may have fringe influence. They may have a role in the future.

18. What if the 75% / 25% rule is not representative sample and all the problem areas are lumped into the 25% outside the analysis... the remediation vendor may be at risk?

RESPONSE:

The State anticipates that the gap analysis performed as such that most types of problems are uncovered. If, however, there are more than expected issues, we will use change management process to request grant funding for additional work, if justified. It is already the responsibility of each jurisdiction to maintain reliable data. Paragraph 9.2.4 states that "Remediation vendor to report any errors." We welcome any remediation vendor to run an (independent) analysis of the furnished analysis.

19. There are a few GIS applicable documents that may conflict since NENA still reviewing. What do we do about that?

RESPONSE:

We assume that any qualified firm involved in NG-911 migration knows more about best practices than the local PSAPs. Although a specific NENA GIS data model has not yet been released, good quality data is more important than full compliance with formal NENA final requirements.

20. Can you please elaborate on the requirements of paragraph 8.1?

RESPONSE:

Paragraph 8.1 is a General overview of what this RFP is all about, rather than a firm requirement on the bidder. We are looking for only a general description of your capabilities from a holistic perspective to GIS enhancement.

21. For what period of time are bidders excluded from competitive work?

RESPONSE:

After the conclusion of the GIS Data QA projects, there would be no exclusions.

[Remainder of page intentionally left blank]

There are no other changes at this time.

A signed copy of this Amendment must be submitted with your bid. If your bid response has been returned, submit this Amendment by the closing date indicated above.

I (We) have read and understand this amendment and agree it is a part of my (our) bid response.

NAME OF COMPANY OR FIRM: GIS Data Resources, Inc.

SIGNED BY: *Heriberto Delex Duan*

TITLE: President and CEO

DATE: 10-08-2013

**CERTIFICATION REGARDING
IMMIGRATION REFORM & CONTROL**

All Contractors are expected to comply with the Immigration and Reform Control Act of 1986 (IRCA), as may be amended from time to time. This Act, with certain limitations, requires the verification of the employment status of all individuals who were hired on or after November 6, 1986, by the Contractor as well as any subcontractor or sub-subcontractor. The usual method of verification is through the Employment Verification (I-9) Form. With the submission of this bid, the Contractor hereby certifies without exception that Contractor has complied with all federal and state laws relating to immigration and reform. Any misrepresentation in this regard or any employment of persons not authorized to work in the United States constitutes a material breach and, at the State's option, may subject the contract to termination and any applicable damages.

Contractor certifies that, should it be awarded a contract by the State, Contractor will comply with all applicable federal and state laws, standards, orders and regulations affecting a person's participation and eligibility in any program or activity undertaken by the Contractor pursuant to this contract. Contractor further certifies that it will remain in compliance throughout the term of the contract.

At the State's request, Contractor is expected to produce to the State any documentation or other such evidence to verify Contractor's compliance with any provision, duty, certification, or the like under the contract.

Contractor agrees to include this Certification in contracts between itself and any subcontractors in connection with the services performed under this contract.

Hengman Deke Duan, President
Signature, Title of Contractor

10/08/2013
date



Sam Brownback, Governor
Nick Jordan, Secretary

www.ksrevenue.org

CERTIFICATE OF TAX CLEARANCE

GIS Data Resources, Inc.

ISSUE DATE

10/04/2013

TRANSACTION ID

T972-2JEM-UVEN

CONFIRMATION NUMBER

C622-9HAH-ASUH

TAX CLEARANCE VALID THROUGH 01/02/2014

*Verification of this certificate can be obtained on our website, www.ksrevenue.org,
or by calling the Kansas Department of Revenue at 785-296-3199*